

Want to work in Green Technology, Green Energy? Well, here's your shot!

RISE Engineering, a division of Thielsch Engineering headquartered in Cranston, RI is a leading energy services company. 30+ years in the industry, we are able and ready to field all energy services related matters.

Direct Response Representative:

The Direct Response Representative is responsible for signing up customers for energy efficiency surveys. The Direct Response Representative concentrates on making 100+ outbound calls per day to utility customers throughout New England. The goal is for people to sign up for a free, no obligation energy audit, and contract through RISE for energy improvement measures within their facility.

Essential Position Duties and Skills:

- Make 100 calls per day.
- Attend outside events with the purpose of identifying potential customers in conjunction with the marketing department
- Strength in time management, administrative ability, organization, and customer service skills
- Ability to communicate effectively with the public in a professional manner
- High energy; ability to remain focused on goals and work independently
- Proficient with Computer Skills: Database Applications, Excel, Outlook and Word software.

Who we want:

We are looking for hard-working individuals who bring a passion and desire to succeed in a dynamic work environment. We're interested in recruiting, training and growing young professionals into experienced energy professionals. We want competitive individuals, ready to lead the country within the energy efficiency movement.

What can you expect:

We're looking for team members dedicated to working hard during the weekday, and some weeknights. This is a 3 month temporary position. Likely you'll log 35-40 hours per week and we pay an hourly rate, with success, you'll earn money to live, but more importantly, you'll be getting your foot in the door in a fast paced "new age" industry, most of all you'll gain marketable hands-on experience.

Is Direct Response the best way to "break into" the energy services field?

Hands down, the BEST way to break into energy services is through direct response marketing – there's no question about it; by developing a voice with the customer, and understanding the products and services ESCO's provide...here's your shot!

How to contact us:

If you are interested in applying for a position with us, please visit our web site at www.riseengineering.com, follow the careers link and fill out an employment application. You may also send your resume directly to ppalumbo@thielsch.com. Be sure to indicate the position/location you are applying for.